



ISABELLA CRUZ

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OBJECTIVE

To apply background in molecular genetics and biochemistry to a business-oriented field such as biotechnology or pharmaceutical sales.

PROFILE

- Dedicated professional with sales experience and science background.
- Enthusiastic, knowledge-hungry self-starter, eager to meet challenges and quickly assimilate product knowledge.
- Results-driven achiever and effective team leader with unsurpassed interpersonal skills.
- Computer-proficient in Microsoft Word, Excel, PowerPoint, word processing.
- Fluent in Spanish.

EDUCATION

Bachelor of Science in Biology, Baylor University, Waco, TX, May 2007, Minor: English
Member: Habitat for Humanity, Biology Club

PROFESSIONAL SKILLS

SALES, CUSTOMER SERVICE, and INTERPERSONAL SKILLS

- Sell and promote imported wines.
- Host weekly wine-tasting classes.
- Organized and coordinated weekly meetings as lab technician.
- Interacted with Baylor University Aquatic Center users as lifeguard.

SCIENTIFIC and TECHNICAL SKILLS

- Utilize classical alkaline picrate reaction to indicate relative concentrations of urine creatinine values by use of spectrophotometer at 485nm.
- Perform biotinidase enzyme assay using colorimetric assay determination.
- Extract organic acids, quantified succinylacetone, and quantified methylmalonic acid concentrations to test for vitamin B-12 metabolic disorders in urine for analysis by gas chromatography/mass spectrometry.
- Utilized standard DNA southern analysis on patient samples to identify various triple nucleotide repeat diseases.
- Labeled probes using radioactive isotopes, P-32.
- Volunteered at Haymeadow Emergency Room.
- Performed independent research.
- Conducted fieldwork for ecology professor in a mark and recapture study.
- Assisted plant taxonomy professor in Baylor University herbarium.

LEADERSHIP and TEAMWORK SKILLS

- Coached and motivated diverse group of male and female athletes in competitive strategies and gained experience in recruitment, small group budgeting, and coordination of tournament events with other Big 12 universities as a cofounder of Baylor University Water Polo Club team.
- Served as Student Staff Program Council representative for Baylor University Aquatic Center.
- Competed as triathlete.

WORK HISTORY

- LAB TECHNICIAN, Baylor College of Medicine Molecular and Human Genetics Diagnostic Clinic - Biochemical Genetics Lab, Waco, TX, Oct. 2007 to present
- SALES REPRESENTATIVE, The Wine Warehouse, Houston, TX, Oct. 2007 to present
- LAB TECHNICIAN, Baylor College of Medicine Molecular and Human Genetics Diagnostic Clinic – DNA Lab, Waco, TX, May 2004 to Oct. 2007
- OFFICE ASSISTANT, Kelly Scientific Resources, Houston, TX, May to Oct. 2006
- COLLEGE WORK-STUDY (lifeguard, research assistant), Baylor University, Waco, TX, 2003 to 2007