

TRISTAN STONE

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SENIOR BUSINESS SYSTEMS ANALYST

Eager to support information-services initiatives for your organization

PROFESSIONAL PROFILE

- ♦ Senior-level IT professional with government experience and proven track record of applying appropriate, practical technology/mix of technologies that meet business needs while minimizing risks.
- ♦ Motivated achiever with demonstrable ability to recommend enhancements to business processes.
- ♦ Outstanding project manager who coordinates communications, information, and highly skilled professionals to meet technology needs and evaluate progress while assuring smooth, efficient projects and activities.
- ♦ Strong interpersonal, written, and verbal communicator who can deliver effective presentations, consult on technology projects, and maintain collaborative relationships.
- ♦ Exceptional problem-solver with keen ability to resolve technology issues, provide for system enhancements, analyze/define business processes for improvement, define, design, develop, and implement highly successful automated solutions, as well as find solutions where others have failed.

AREAS OF EXPERTISE

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| ♦ Business process enhancement recommendations | ♦ New tool/technology evaluation to enhance functionality | ♦ QA and user acceptance testing planning, management, and implementation |
| ♦ Business process improvement | ♦ Business systems documentation | ♦ Systems integration to leverage technology and reduce data redundancy |
| ♦ Requirements analysis | ♦ Workflow analysis/process reengineering | ♦ Multiple hardware platforms |
| ♦ Design specifications | ♦ User training | ♦ Operating system interrelationship |
| ♦ Test plans | ♦ RFI, RFQ, RFP processes | ♦ Systems integration |
| ♦ Scripts | ♦ Alternative solution, cost, and benefit identification/evaluation | ♦ Relational database management systems |
| ♦ User documentation | ♦ Development tools for Web-based, client/server, and desktop applications | ♦ HR systems |
| ♦ Project management | | |
| ♦ Business analysis and design | | |
| ♦ Quality assurance | | |
| ♦ Customer support | | |

PROFESSIONAL EXPERIENCE

Chief Technical Officer, *BestAddress Web Search*, Trenton, NJ, 2001 to Present

- ♦ Serve as principal technology architect and product manager for formerly one-product company that has evolved into a search-source integration firm.
- ♦ Function in technology-director and product-manager roles for international developer team for BestAddress WebSearch, a product that has in two years been lauded by industry experts and won dozens of awards, including best of class in leading Japanese publication, topping all competition internationally.

President/Owner, *Stone Systems Group, Inc.*, Trenton, NJ, 1998 to Present

- ♦ Manage international team of business and information-technology specialists in developing new Internet/intranet technology and software solutions for businesses and individuals.
- ♦ Introduced BestAddress technologies, the core framework of whose components empower Web users with a revolutionary and powerful mix of Internet technologies.
- ♦ Designed Web-centric customer and client-support knowledge base and Web site for client.

Senior Programmer Analyst/Supervisor, *Department of Mental Health, State of NJ*, Trenton, NJ, 1996 to Present

- ♦ Perform as Information Resource Department Supervisor and Lead Software Developer.
- ♦ Automated treatment-planning process following years of unsuccessful attempts by others; developed working module within three months and fully complete, documented prototype within a year.
- ♦ Earned Sustained Superior Accomplishment Award for automating department's patient-treatment planning, the success of which has been well established after tens of thousands of patient assessments/treatment plans, and about which articles and a case-study have been published.

Analyst, Employment Development Department, State of NJ, Trenton, NJ, Aug. 1994 to Nov. 1996

- ♦ Developed and presented hardware and software prototype solutions for possible development.
- ♦ Researched information technology to apply to new prototypes.
- ♦ Developed client/server application using SQL MS Windows programming environment.
- ♦ Evaluated Internet Web servers and developed dynamic database-driven HTML Web pages.
- ♦ Automated complex processes for patient treatment while serving as architect, lead product developer, and business analyst during computer-assisted treatment plan project for Department of Mental Health.
- ♦ Served as principal architect for NJ-Job technology prototype that eventually replaced a multimillion-dollar mainframe system, has saved hundreds of thousands of dollars, has improved access at less cost of ownership, and which today supports all employers and job-seekers in one of the nation's largest job markets.
- ♦ Functioned as systems designer, technical lead, and supporting developer for Legislative Affairs and Labor Market Information Branch New Jersey Cooperative Occupational Information System (NJCOIS).
- ♦ Developed interactive database-driven Web site and interactive multimedia touch-screen kiosk for New Jersey State Personnel Board in architect/technical lead/principal developer roles.
- ♦ Developed ID Management and Tracking System, including image capture and demographics database for security and personnel use, for Department of Mental Health.

Manager, Management Information Systems, Video3D, Trenton, NJ, 1994

- ♦ Managed world-class team to pioneer next-generation interactive TV software technology for broadband systems.
- ♦ Designed, purchased, built, and refined technology infrastructure – including workstations, servers, networks, and peripherals – to support development of new multimedia authoring technology for interactive TV and multimedia production.

Data Processing Manager/Accounting Supervisor, Landingham Manufacturing, Trenton, NJ, 1990 to 1993

- ♦ Performed in simultaneous positions as Data Processing Manager and as Accounting Supervisor.
- ♦ Reviewed and defined former integrated factory system and presented recommendations for replacement as Data Processing Manager; managed conversion implementation; performed programming and managed daily computer operations for office PCs, CAD/CAM, and factory systems.
- ♦ Supervised and directed diverse general-accounting activities as Accounting Supervisor.

Software Developer/Owner, AdventureFUN, Trenton, NJ, 1982 to 1993

- ♦ Performed all functions related to operating small business.
- ♦ As chief architect and lead developer, directed team of up to six software developers, providing mentoring, coaching, and consultation while overseeing development and marketing of a play-by-mail game rated 20th in a field of 230.

Information Services Training and Support Supervisor, Mercer County Data Processing, Trenton, NJ, 1989 to 1990

- ♦ Led review of county's financial software systems, supervised on-site/classroom training, and supported hardware and software installation, repair, and maintenance.

MILITARY EXPERIENCE

- ♦ **NIKE Hercules Electronic Maintenance Specialist, E-5, United States Army**

EDUCATION and TRAINING

- ♦ *Bachelor of Science in Computer Science with honors*, Montclair State College, Upper Montclair, NJ
- ♦ AB409 Supervisor Training courses and computer courses, State of New Jersey
- ♦ Additional coursework in MCSE (Platinum Technology Boot Camp), Visual Basic, MS Access, Delphi, MS SQL, supervision, management, administration, accounting, computer science, electronics, planning, scheduling, negotiation, leadership, safety, and NIKE Electronic Maintenance from: Rutgers University, New Brunswick, NJ; Kean University, Union, NJ; Gibbs College, Montclair, NJ; Jersey City University, Jersey City, NJ; Seton Hall University, South Orange, NJ